



Improving the Management Liability program for one of the largest California operators

Saved them \$194,409 in Directors & Officers Spend

The Challenge

Client was paying \$450,000 for 2M D&O with a 250K retention and there were issues with regulatory coverage. The insured is one of the largest operators in California and needed to increase their D&O limits as they have raised a total of \$170M.

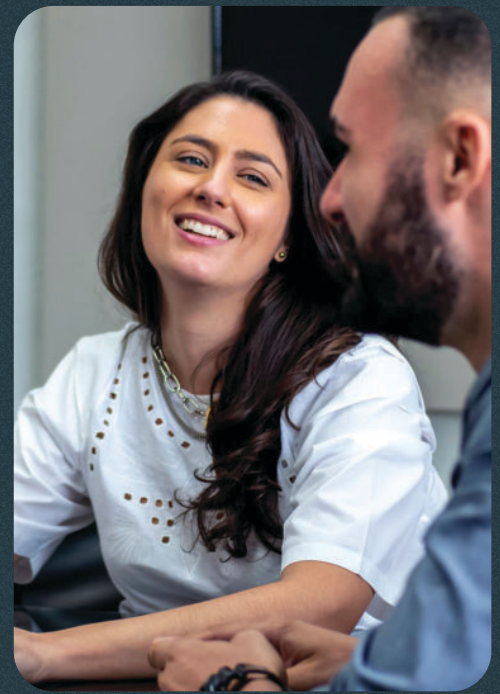
The Solution

We saved them ~200K on their first 2M primary and we were able to get up to 5M in D&O for ~475K. The previous year they paid 450K for 2M in D&O ONLY.

We obtained the following 2M limit options from our preferred partners

- A 2M D&O with a 250K retention: \$255,591
- B 2M D&O with a 250K retention: \$225,000

Both options had full regulatory coverage



Project Statistics



\$170M
Company Raised



>400M
Revenue



250+
Employees