

CFO received a raise because we saved the company over 100K in insurance spend



The Challenge

The insurance program was scattered throughout the year and they were allocating too much in spend for the company size.

The Solution

Premium Spend Before working with AlphaRoot

- **2M D&O:** \$170,775.00
- **1M EPLI:** \$10,500.00
- **General Liability:** \$21,375
- **Workers Comp:** \$8,076
 - **Payroll:** \$1,245,000

Premium Spend After working with AlphaRoot

- **2MD&O / 1MEPLI:** \$42,790.00
 - \$138,485 in Savings
 - Reduced the retention/deductible from 250K to 50K
 - We kept the same coverage and limits.
- **General Liability:** \$15,344
- **Workers Comp:** \$9,175
 - **Payroll:** \$1,447,406
 - %16 increase in payroll and 13% increase in premium

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We engaged with the insured and saved them over 100K in premium YOY. As a result, the CFO received a personal raise for the premium savings he was able to achieve in tandem with AlphaRoot. We were able to consolidate programs, so the effective dates line up moving forward for the 2024-2025 period.

Project Statistics



\$9.3M
Funding Raised



6M
Revenue



25
Employees